



Keith F. Hartstein

President & Chief Executive Officer, John Hancock Funds
John Hancock Financial Services



Keith F. Hartstein is President and Chief Executive Officer, John Hancock Funds, for John Hancock Financial, the U.S. division of Toronto-based Manulife Financial Corporation.

Mr. Hartstein, who has held his current position since 2005, leads all aspects of John Hancock Funds' business including sales, marketing, finance, product development, operations and technology.

In addition, Mr. Hartstein serves as President of the John Hancock Funds Board, Chairman and Director of John Hancock Signature Services, and Director of Manulife Asset Management. Mr. Hartstein is a member and past chairman of the Investment Company Institute (ICI) Sales Force Marketing committee, and is a member of the Executive Committee of the Mutual Fund Education Alliance (MFEA). He has also been the recipient of numerous industry awards and recognition and is frequently quoted in the financial media.

Before taking on his current role, Mr. Hartstein was executive vice president of retail sales and marketing for John Hancock Funds and a member of John Hancock Funds' executive and investment committees. He joined the company in 1990.

Mr. Hartstein received a B.A. in journalism from Louisiana State University in 1978 and has completed the Securities Industry Institute program at the Wharton School at the University of Pennsylvania and the Executive Integral Leadership Program at Notre Dame. He has been associated with the securities industry since 1982, including a 10-year stretch as a mutual fund wholesaler, first in the Pacific Northwest and later in the Southeastern U.S.

About John Hancock Financial and Manulife Financial Corporation

John Hancock Financial is a unit of Manulife Financial Corporation, a leading Canada-based financial services group serving millions of customers in 21 countries and territories worldwide.

In 2012, John Hancock celebrates 150 years of serving clients across the United States, while Manulife celebrates its 125th anniversary.

Operating as Manulife Financial in Canada and in most of Asia, and primarily as John Hancock in the United States, Manulife Financial Corporation offers clients a diverse range of financial protection products and wealth management services through its extensive network of

employees, agents and distribution partners. Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '945' on the SEHK. Manulife Financial can be found on the Internet at www.manulife.com.

The John Hancock unit, through its insurance companies, comprises one of the largest life insurers in the United States. John Hancock offers a broad range of financial products and services, including life insurance, annuities, fixed products, mutual funds, 401(k) plans, long-term care insurance, college savings, and other forms of business insurance. Additional information about John Hancock may be found at www.johnhancock.com.