



The John Hancock name is synonymous with excellence and opportunity. Our commitment to provide customers with premier products and unparalleled service has solidified the reputation of John Hancock as one of the world's most trusted financial service providers. John Hancock is a subsidiary of Manulife Financial, a leading Canadian-based financial services group serving millions of customers in 19 countries and territories worldwide.

John Hancock can be found on the Internet at www.johnhancock.com. Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '0945' on the SEHK.

John Hancock provides talented college students an opportunity to be exposed to and learn about the company in an area where they can apply and enhance skills and knowledge through internships.

LEAD

Students can explore the financial services industry through LEAD – Learn, Experience and Develop. LEAD offers internships year-round; assignments vary depending on business needs. Opportunities will exist in various business areas, ranging from Annuities to Long Term Care to Investments, and job assignments will also vary from marketing to information technology. Interns are required to work a minimum of 15 hours/week.

Qualifications:

- Entering sophomore, junior or senior year in an undergraduate program
- Interested in full-time employment in financial services after graduation
- Highly motivated
- Demonstrated leadership
- Strong communication skills
- Excels academically

If you are interested in LEAD, visit www.johnhancock.com/careers and enter 'LEAD internship' in the 'Search Careers' section of the website. Students should apply directly online to any assignment that is of interest. All resumes will be reviewed and qualified applicants will be contacted directly. Additional opportunities will be posted as they become available, so check back often.

www.johnhancock.com/careers/opportunities.php

John Hancock – A Vibrant Culture, A Wealth of Opportunity, A Company with a Conscience